



## **QBQ! Training System FAQ**

### **How do I get the QBQ! Training System?**

QBQ, Inc. licenses the QBQ Training System to your organization for 1 year to start. We do not sell it.

QBQ, Inc. retains ownership of the core video instruction (If a video breaks, we replace it at no charge). We enter into agreements with our clients whereby they agree to pay a tuition/fee for each person trained with the program. The tuitions vary based on how many participants.

Please call us at 866-988-RAIN for more information on tuition pricing as it varies according to the number of participants.

### **Is the system license renewable?**

Yes! Usually it's extended on an annual basis for a nominal investment.

### **How does The Rainmaker Group keep track of how many people we train with the QBQ! system?**

We don't. We trust our clients. They also contact us to order the Participant Kits for additional people trained. At that time The Rainmaker Group ships the product and invoices the client organization.

### **Why can't I just buy a video?**

Most training activities are simply events – not life-changing experiences. It's far too easy to buy a short video, show it over lunch, and then ask "Any questions?" and think people have mastered the content. True adult learning requires many facets of learning, the core ingredients being repetition, participant involvement and customization. The tools of the QBQ! Training System allow our clients to repeat the content through video, audio, a content handbook with personal notes, and the actual QBQ! book.

Through active facilitation and participant involvement, the client enables participant involvement and customization to occur.

### **Can I simply buy pieces of the training system, eg., the Facilitator Guide?**

No.



### **How do I get certified to facilitate QBQ!?**

This is valuable, but not required.

QBQ, Inc. has found, with the help of our 96 - page practical, self-explanatory Facilitator's Guide, clients can implement the QBQ! Training System without going through formal facilitation training. Just license the QBQ! Program, study the facilitator guide, prepare your session plans, and get going!

### **We're a large organization and would like formal facilitation training, can we get it?**

Yes, The Rainmaker Group will come in to your organization and train facilitators. There are two options:

1. One-day session for 4-9 facilitators;
2. Two-day session for 10-16 facilitators.

### **Does QBQ, Inc. provide phone support for facilitators?**

Absolutely ! By phone, email and in person if called for in the agreement.

### **We're a small organization and don't have anyone to facilitate. Can someone from The Rainmaker Group facilitate for us?**

Yes, we will gladly facilitate sessions for you. Please give us a call at 866-988-RAIN for more information.

### **Can we preview the program?**

Yes! Just call us at 866-988-RAIN or e-mail us at [info@teamrainmaker.com](mailto:info@teamrainmaker.com). You may also listen to a FREE full-length QBQ! Keynote Presentation by the author, John G. Miller, on our website at [www.teamrainmaker.com/qbq.shtm](http://www.teamrainmaker.com/qbq.shtm).

### **How much is the investment for the QBQ! Training System?**

Actual *per person pricing* will depend on the number of people your organization commits to training. The more signed up, the lower the per person tuition. Please contact us for a consultation at 866-988-RAIN.

### **Can I bring the author, John G. Miller, in to speak at a organization event?**

Absolutely! Give us a call at 866-988-RAIN for more information and to arrange a date.



**Can I buy QBQ! books in quantity?**

Definitely! Give us a call at 866-988-RAIN to order 1 to 10,000 copies.

**How do I find out more or order the QBQ! for my company?**

Contact:

The Rainmaker Group

1-866-988-7246

[info@therainmakergroupinc.com](mailto:info@therainmakergroupinc.com)

[www.therainmakergroupinc.com](http://www.therainmakergroupinc.com)